

## Message Text

LIMITED OFFICIAL USE

PAGE 01 JOHANN 00431 011359Z

ACTION OPIC-06

INFO OCT-01 AF-08 ISO-00 EB-08 INT-05 AID-05 CIAE-00

INR-07 NSAE-00 /040 W

-----011405 091523 /47

R 250920Z FEB 77

FM AMCONSUL JOHANNESBURG

TO SECSTATE WASHDC 5668

INFO AMEMBASSY MBABANE

AMEMBASSY PRETORIA

AMEMBASSY GABORONE

AMCONSUL CAPE TOWN

LIMITED OFFICIAL USE JOHANNESBURG 0431

CAPE TOWN FOR EMBASSY

E.O. 11652: N/A

TAGS: EMIN, WZ, SF

SUBJECT: BARITE MINING

REF: A) STATE 040143 B) MBABANE 0357 C) JOHANNESBURG 0246

1. SUBSEQUENT TO THE TRANSMITTAL OF REF B, RRO SWEETWOOD DISCUSSED SWAZILAND BARITE SITUATION WITH AMCITS CHARLES LIPTON (LEGAL COUNSEL FOR GOS) AND WILLIAM JORDAN (FORMERLY OF IMCO-HALLIBURTON--REF. C). IN LIGHT OF RAPIDLY-PROGRESSING NEGOTIATIONS BETWEEN GOS AND "UNSPECIFIED SYNDICATE" (PARA 4, REF B), LIPTON URGED EARLY IMCO-HALLIBURTON CONTACT TO ASCERTAIN CURRENT HALLIBURTON INTEREST AT THIS TIME. BEST APPROACH (AND WITH LIPTON'S CONCURRENCE) APPEARED HERE TO BE THROUGH JORDAN. WE BELIEVE JORDAN MAINTAINS AMICABLE RELATIONS WITH IMCO-HALLIBURTON AND, INDEED, CONTINUES TO MARKET HALLIBURTON EQUIPMENT THROUGH JORDAN'S NEWLY ORGANIZED JOHANNESBURG COMPANY.

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 JOHANN 00431 011359Z

2. JORDAN INDICATED THAT HE WOULD BRING RECENT DEVELOPMENTS TO HALLIBURTON'S ATTENTION, BUT OPINED THAT, WITH THE FIRMS CURRENT PREOCCUPATION IN ITS RECENTLY-INSTALLED BARITE BENEFICATION/DISTRIBUTION FACILITIES IN SINGAPORE, INVESTMENT INTEREST IN SWAZILAND BARITE MAY BE EXPECTED TO BE ONLY MARGINAL NOW. ON THE OTHER HAND, JORDAN TRADES WITH A DUTCH FIRM (NAME UNKNOWN) SPECIALIZING IN

OIL WELL DRILLING FLUIDS AND REAGENTS THAT (ACCORDING TO JORDAN) RECENTLY EXPRESSED AN INTEREST IN SUCH A VENTURE. ONE POINT OF CONSIDERATION, INCIDENTALLY, INCLUDES THE DEVELOPMENT OF TWO DIFFERENT MINES IN THIS GENERAL REGION; TO BLEND HIGH GRADE ORES FROM NAMIBIA (SOUTH WEST AFRICA) WITH MEDIUM GRADE SWAZILAND BARITE (PARA 3, REF B). JORDAN IS CURRENTLY PURSUING DISCUSSIONS WITH THE DUTCH COMPANY IN THIS REGARD AND (AS A RECENT DEVELOPMENT) REPORTEDLY WOULD ALSO VIEW FAVORABLY A FINANCIAL INTEREST OF HIS OWN IN EITHER PROJECT. HE IS AWARE OF THE NOTE OF URGENCY EXPRESSED BY LIPTON, AND AGREED TO REPORT BACK TO THIS CONSULATE AT THE EARLIEST POSSIBLE MOMENT AS TO EITHER A HALLIBURTON OR DUTCH FIRM INTEREST IN SWAZILAND BARITE.

3. WE WITHHELD AN EARLIER DIRECT REQUEST TO OPIC TO RENEW CONTACTS WITH HALLIBURTON, GIVEN THE ABOVE-CITED DEVELOPMENTS. WHILE WE ARE STILL WAITING FOR THE JORDAN REPORT, LIPTON'S STATED "TIMEFRAME" REGARDING ON-GOING GOS NEGOTIATIONS WITH THE UNNAMED "SYNDICATE" ADMITTEDLY LOOMS EVER MORE IMPORTANT DAILY. (LIPTON, INCIDENTALLY, CAREFULLY AVOIDED COMMENTS ON THE "SYNDICATE'S COMPETENCY AND AIMS, BUT NONETHELESS EXHIBITED A NOTABLE LACK OF ENTHUSIASM OVER THE POSSIBLE WINNING OF A NEW LEASE BY THIS GROUP.) A LOW KEY APPROACH TO HALLIBURTON, AS (SAY) A BASIC INQUIRY ONLY, MAY THEREFORE BE USEFUL AND (NOW) WLL WITHIN THE FRAMEWORK OF NORMAL ETHICAL PRACTICES. PLEASE ADVISE OF OUTCOME. WE WILL, OF COURSE, REPORT FURTHER PROGRESS HERE AS DEVELOPMENTS LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 JOHANN 00431 011359Z

COME TO THE ATTENTION OF THIS CONSULATE.  
JOHNSON

LIMITED OFFICIAL USE

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** MEETING AGENDA, NATURAL RESOURCES, NEGOTIATIONS, MINING INDUSTRY  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 25-Feb-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977JOHANN00431  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770070-0261  
**Format:** TEL  
**From:** JOHANNESBURG  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770210/aaaaaild.tel  
**Line Count:** 99  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 92401fbf-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION OPIC  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 STATE 40143, 77 MBABANE 357, 77 JOHANNESBURG 246  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 08-Feb-2005 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3230469  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** BARITE MINING  
**TAGS:** EMIN, WZ, SF, (LIPTON, CHARLES), (JORDAN, WILLIAM)  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odhc://SAS/SAS.dbo.SAS\_Docs/92401fbf-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009